

New York Times and Wall Street Journal bestselling author Larry Winget offers sharp, unapologetic and invaluable advice for succeeding in the work world. For all those who are frustrated at work, who seem to have no luck in business, who are underappreciated at the office, who are uninspired by their daily tasks, who just aren't finding the career success they desire, Larry Winget is ready to share his wisdom: It's called work for a reason. It's time for a swift kick in the pants from The Pitbull of Personal Development, Larry Winget. Studies say that we actually work only half the time we are on the job. So then whose fault is it when we don't get the results we want? Stop making excuses for your lack of success and stop acting like someone owes you a living. Larry is here to ruffle your feathers and show you how to take responsibility for your results. Whether you punch a clock, own your own business, or manage other people, Larry's advice will work for you. Find out why: Success is simple. Teamwork doesn't work. Our co-workers are really only co-goers. Results are everything. You don't have to love your job (but it helps!). Remember the work ethic of your parents and grandparents and make yourself worth more than you cost. That's the way to get ahead, and there's no big secret that will get you there quicker. From the Trade Paperback edition.

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